

Zurich Group Personal Accident Employee FAQs

Why do I need Personal Accident Insurance if I already have health insurance?

Even when you have health insurance, you are likely to still have significant out-of-pocket expenses when an accident or injury occurs. It isn't unusual for deductibles and co-payments to total \$10,000, \$15,000 or more, especially with today's high-deductible insurance plans. Then there are the many costs that health insurance does not cover. So without Accident Insurance to pick up the difference, you could have trouble paying your medical and other everyday bills.

What are typical medical and out-of-pocket costs after an accidental injury?

Just for a hospital stay alone, the average facility price now exceeds \$15,000. In addition, you and your family may have expenses for ambulance transportation, meals, lodging, childcare, or necessary medical services not covered by health insurance. Many workers underestimate these costs, and may not have the ready funds to cover all the bills that come with accidental injury.

What can I use the cash benefits for?

The cash benefits paid to you or your designee can be used for any purpose, to pay any provider. You can pay medical balances and deductibles that are your responsibility. You can pay for services that your health insurance does not cover. You can pay for all kinds of living expenses including transportation, lodging, food, parking, household services and more. The choice is totally up to you.

I've never had a serious accident, so why do I need accident protection?

Accidents are the leading cause of death for Americans under age 45, and every 10 minutes more than 700 American suffer an injury severe enough to seek medical help. The larger your family — especially if you have young children — the more you may benefit from Personal Accident Insurance.

How much does accident insurance cost?

In general, accident insurance policies are relatively inexpensive. You will likely find the cost to be less than you expect, as you may benefit from the low group rates your employer has arranged. For many families, the weekly cost for this extra protection can be less than the cost of a movie ticket.

COMMON INJURY PROTECTION

Do I need more accident protection than I currently have?

If you are like most Americans, you are probably short on protection. Research shows that over half of America's workforce worries about having enough money to cover unexpected medical expenses. Simply put, the cost of medical care for sudden common injuries can be more than ever thought possible, and higher than savings.

If I have a high-deductible health plan, how does an Accident Insurance plan help me in emergencies?

Accident Insurance can help you pay for the additional costs not covered within your high-deductible. You could find that any initial premium cost savings from having a high deductible are cancelled out by the co-payments that will have to come from your pocket. For example, let's say you have a \$2,000 deductible and your son breaks his arm and dislocates his shoulder in a JV football game. Total out-of-pocket expenses are \$2,860 based on the services provided; your accident plan could pay \$2,800 in protection making the final out-of-pocket payment \$60.

How long will it take to receive the cash benefits from an Accident Insurance plan?

Zurich is an accident specialist, with claims handlers dedicated to helping individuals who need cash fast to pay for unexpected expenses. We know how to handle accident claims quickly and professionally, providing benefits to the insured or designee as quickly as possible. If all information is provided, we can issue a payment with-in two business days.

LOST INCOME PROTECTION

What out-of-pocket expenses can I face when an accident occurs?

You will face deductibles and co-payments that are part of most conventional health insurance policies, and a very large part of today's high-deductible health plans. Beyond these costs, a serious accident or injury can leave you with bills for living expenses such as transportation, lodging, parking, food, childcare mortgage/rent and other expenses. According to the National Safety Council, the average cost of a disabling motor vehicle accident is \$78,900. Add in quality of life and the cost rises to \$230,000. Personal Accident Insurance can be an important safety net.

If I have disability insurance, why would I also want Personal Accident Insurance?

As good as your disability coverage may be, it may not cover enough of your expenses for enough time. Short-term policies generally stop paying benefits after only 13 or 26 weeks. Long-term policies generally provide just 60% of the income you've come to rely on. Your Personal Accident Insurance benefits can help fill the gap, often allowing you to take

advantage of in-home assistance, child care, transportation and other costly yet beneficial services.

After an accident, which of my assets could be at risk if I don't have a regular income coming in?

Unfortunately, many working Americans have no more than one month's income — and often less — available as an emergency fund. Should a serious accident cause weeks or months of incapacity, it's likely you could wind up maxing out your credit cards, depleting your retirement savings, exhausting your college education accounts, even losing the equity in your home. Accident insurance can be the solution to helping you pay for some of your unexpected medical expenses.

LONG TERM & ESTATE PLANNING PROTECTION

Why is having AD&D protection just as important as having life insurance?

Accidents are the leading cause of death for Americans under age 45 — with the likelihood of a fatal accident happening every four minutes. This makes it crucial that most Americans have the protection their families need, and part of wise financial planning is to include accidental death protection benefits.

Can I be covered if I don't qualify for life insurance?

Absolutely — in fact, this coverage for accidental death can supplement whatever insurance you may already have or stand alone as valuable protection. 86 percent of consumers who want life insurance haven't bought it because they think it's too expensive, which is why this affordable insurance coverage from Zurich can make good sense.

Why do financial planning experts so often recommend having accident insurance?

It's the easy way for Americans to handle the medical and out-of-pocket costs that mount up after a serious injury. You or designee, you can receive cash benefits directly from Zurich, to help with any expenses you choose. And under current federal tax laws, these benefits are free from income tax.

What can the death benefits this insurance pays mean for my family?

While no amount of money can make up for the loss of life, the cash benefits payable to your designee can help make a difficult time more manageable. They are payable in addition to any life insurance you may have, and can make a huge difference to your family's well-being if you do not have or do not qualify for separate life insurance.